

**Getting To Yes: Negotiating Agreement Without Giving
In By Roger Fisher; William L. Ury; Bruce Patton**

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Summary: Fisher, Roger is the author of Getting to Yes : Negotiating Agreement Without Giving In, published 2011 under ISBN 9780143118756 and 0143118757.

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Questions for getting to yes: negotiating agreement without

Questions for Getting to Yes: Negotiating Agreement without giving In by Roger Fisher and William Ury

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In this post, I present a mind map with the summary of the book Getting to Yes: Negotiating Agreement Without Giving In by Roger Fisher, William Ury and Bruce Patton.

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